

News Release

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Boston Financial Hires Jim Mock as Vice President of Sales

Solidifies Commitment to Financial Intermediary Administration Business

Quincy, MA — March 28, 2012 — Boston Financial Data Services, a leading financial services provider, announced today that Jim Mock has joined the company as vice president of sales for the company's Financial Intermediary Administration (FIA™) Solutions business. Mock comes to Boston Financial from DST Technologies, a subsidiary of DST Systems, where he was director of sales since 2007.

"Our FIA solutions address our clients' need for enhanced tools and solutions to manage and help in the oversight of their financial intermediary relationships," said Mike McNeill, division vice president for Boston Financial. "Jim's client focus and extensive experience developing, delivering, and implementing client solutions is a great asset to the FIA team."

As director for DST Technologies, Mock oversaw the client relationship team and supported accounts in the United States and Canada. Mock has more than 12 years of business consulting, client relationship, and software development experience. He has particular expertise implementing business product management (BPM) solutions for the financial services industry.

"The launch of the FIA business further demonstrates Boston Financial's role as a solutions provider and industry leader," said Mock. "I look forward to expanding our FIA business and contributing to its continued success."

Prior to DST Technologies, Mock held a series of management positions at DST Systems where he was most recently involved with the design and development of broker-dealer to fund solutions for AWD® (Automated Work Distributor™), DST's business product management (BPM) system.

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About Boston Financial

Boston Financial Data Services is one of the industry's premier outsourcing providers servicing the financial marketplace. Boston Financial is a joint venture between DST Systems, Inc. (NYSE: DST) of Kansas City, Mo., and State Street Corporation (NYSE: STT) of Boston, Mass. This joint venture has enabled Boston Financial's clients to use DST's industry-leading software and technology while benefiting from the institutional support and global reach of State Street.

For more information, visit our web site at www.bostonfinancial.com.